

2018 St. Lawrence County Agricultural Resources Directory



Adirondack North Country Association (ANCA)

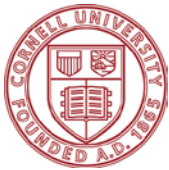
67 Main Street, Suite 201, Saranac Lake, NY 12983

Tel: (518) 891-6200

Email: jbakelaar@adirondack.org

adirondack.org

Works with farmers, food entrepreneurs, and not for profit organizations to access funding; develop and integrate business infrastructure; and promote agricultural opportunities in the local economy.



Cornell Cooperative Extension of St. Lawrence County

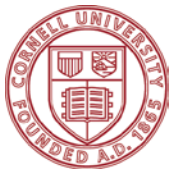
2043B State Highway 68, Canton, NY 13617

Tel: (315) 379-9192

Email: stlawrence@cornell.edu

stlawrence.cce.cornell.edu

Provides unbiased technical assistance to North Country residents through research, education and demonstration in Food and Agricultural Systems, Life Skills, Community Enhancement, Rural Stewardship, and Youth Development.



Cornell Cooperative Extension North Country Regional Ag Team

203 North Hamilton Street, Watertown, NY 13601

Tel: (315) 788-8450, Ext 222

ncrat.cce.cornell.edu

Provides science-based information and services to producers and agri-business professionals, equipping all with the knowledge to profitably produce and market safe and healthful dairy products and crops, contributing to the viability of New York State agriculture.



Cornell University Quality Milk Production Services

34 Cornell Drive, Veterinary Science Building, SUNY Canton, Canton, NY 13617

Tel: (315) 379-3930

Email: pdv3@cornell.edu

ahdc.vet.cornell.edu/sects/QMPS/canton

Promotes milk quality by reducing mastitis levels in dairy herds. QMPS offers on-farm evaluations of management, equipment and whole herd milk cultures. Based on the findings, program veterinarians advise producers, veterinarians and milk inspectors regarding optimal practices for improving herd health and farm management.



Development Authority of the North Country (DANC)

317 Washington Street #414, Watertown, NY 13601

Tel: (315) 661-3200

danc.org

Provides low-interest loans through the Farmland Drainage Loan Program, the Value-Added Agricultural Loan Program, and the North Country Value Added Loan Fund to improve farmland productivity, increase crop production yields, and increase the availability of value-added products for retail consumption.



Empire State Forest Producers Association

New York Forestry Resource Center, 47 Van Alstyne Drive, Rensselaer, NY 12144

Tel: (518) 463-1297

E-mail: esfpa@esfpa.org

esfpa.org

Dedicated to improving the business climate for the forest products industry while promoting management of New York's forests to meet the resource needs of today and future generations.



Farm Credit East

One Pioneer Drive, Potsdam, NY 13676-3273

Tel: (315) 265-8452

farmcrediteast.com

Dedicated to serving the credit and financial service needs of those in the business of agriculture including full and part time farmers, forest product producers, fishermen, agribusinesses as well as rural home and property owners. Services include loans and leases, accounting services including tax return preparation, consulting and appraisal services.



GardenShare

P. O. Box 516, Canton NY 13617

Tel: (315) 261-8054

Email: info@gardenshare.org

gardenshare.org

Seeks to end hunger and strengthen food security by promoting household access to locally produced foods. Annually publishes a local food guide of CSAs, u-pick farms and orchards, farm stands, farmers markets, organic producers and locations where local foods are sold. GardenShare also offers Bonus Bucks to SNAP recipients which doubles their purchase power for local foods sold at farmers markets.



Harvest NY

Cooperative Extension of Franklin County, 335 W Main St, Ste 150, Malone, NY 12953

Tel: (518) 483-7403

harvestny.cce.cornell.edu

Expands and enhances Cornell Cooperative Extension's regional agriculture programs to spur agricultural economic development in New York State. Five areas covered by Harvest New York Specialists are Dairy Food Processing and Marketing, Local Food Distribution and Marketing, Farm-Based Beverages, Livestock Processing and Marketing, and Farm Strategic Planning.

National Grid

300 Erie Boulevard West Syracuse, NY 13202

Tel: (315) 428-6798

Email: ShovelReady@nationalgrid.com

shovelready.com

Offers the Three-Phase Power Incentive Program, and the Residential Agricultural Discount Program to eligible National Grid customers. Also offers rebates through its Agribusiness Productivity program which funds energy efficiency, renewable energy delivery and/or productivity improvements undertaken by dairy businesses, dairy farms and controlled environment agricultural facilities.

[nationalgrid](http://nationalgrid.com)



New York Animal Agriculture Coalition (NYAAC)

nyanimalag.org

A farmer-founded and funded organization whose mission is to enhance the public's understanding of and appreciation for animal agriculture by fostering a dialogue with consumers, engagement with farmers and cooperation among members of the industry. NYAAC is committed to being a proactive voice and source of factual, credible information about New York animal agriculture and its role in today's food system.



New York Farm Bureau

159 Wolf Road, P.O. Box 5330, Albany, NY 12205-0330

Tel: (518) 935-8569

Email: ktrombly@nyfb.org

nyfb.org

Gives farmers and non-farmers alike the opportunity to be part of a membership-based organization that is dedicated to supporting and enriching agriculture. Farm Bureau is active within the political system on a broad range of issues that concern every New Yorker, from taxation, conservation to local food availability. Farm Bureau also assists farmers through a wide range of challenges on their farms and has a local chapter, St. Lawrence County Farm Bureau.



New York Farm Net

350 Warren Hall, Cornell University, Ithaca, NY 14853

Tel: (800) 547-FARM (3276)

Email: NYFarmNet@cornell.edu

NYfarmnet.org

Provides New York farm families with free, confidential consulting services to develop skills to improve financial and production efficiency, and overcome business and family challenges. We accomplish this via personalized education, business and personal planning, and referrals.



New York Forest Owners Association (NYFOA)

PO Box 541 Lima, NY 14485

Tel: (800) 836-3566

Email: info@nyfoa.org

nyfoa.org

Helps property owners achieve management objectives for their woodlands. The organization also promotes appreciation for the qualities and importance of New York's forests through local chapter and statewide activities, the bi-monthly publication of 'New York Forest Owner' magazine, and affiliation with other similar organizations.



New York State Agricultural Mediation Program

4 Pine West Plaza, Suite 411, Albany, NY 12205

Tel: (866) 669-7267

Email: claudia@nysdra.org

nysamp.com

Provides mediation services to the agricultural community and negotiate effectively in order to find fair and workable solutions to challenges they face.



New York State Department of Agriculture and Markets

10B Airline Drive, Albany, NY 12235

Tel: (800) 554-4501

agriculture.ny.gov

Can intervene on behalf of farm operations in an agricultural district when local land use regulations unreasonably affect a farm operation. The Department also offers a variety of programs and resources to farmers, producers and agri-businesses, and provides online information for consumers to locate farmers' markets and licensed food and beverage establishments.



New York State Department of Environmental Conservation (DEC)

Region 6 Potsdam Field Office, 6739 US Highway 11, Potsdam, NY 13676

Tel: (315) 265-3090

dec.ny.gov

Offers the Section 480-a tax exemption to forestland owners with 50 or more contiguous acres. Owners commit to a 10-year forest management plan for every year the tax benefit is received. Tax benefit equals 80% of a property's assessed value, or 40% of the town's equalization rate, whichever is less. Contact the regional office with specific questions such as obtaining and renewing DEC permits; the best places to hunt, fish and enjoy the outdoors; or to report environmental problems. Contact the Central Office with general questions about DEC policies and regulations.



New York State Empire State Development

Dulles State Office Building, Watertown, NY 13601

Tel: (315) 785-7907

Email: nys-northcountry@esd.ny.gov

esd.ny.gov

Works hand-in-hand with new and existing businesses to identify program funding to support business growth and expansion. Assistance includes financial incentives, technical assistance and training programs for business operations, growth and innovation development. New Farmers Grant funding is available to agricultural producers within the first 10 years of ownership interest in a farm operation.



Northeast Organic Farming Association of New York (NOFA-NY)

1423 Hathaway Drive, Farmington, NY 14425

Tel: (585) 271-1979

Email: info@nofany.org

nofany.org

An organization of farmers, gardeners, and consumers working together to create a sustainable regional food system that's ecologically sound and economically viable. Through demonstration and education, NOFA-NY promotes land stewardship, organic food production, and local marketing.



Northern New York Agricultural Development Program

Tel: (315) 376-5270

nnyagdev.org

A farmer-driven small grants program funding high priority, cutting-edge research and technical assistance for all sectors of agriculture in Clinton, Essex, Franklin, Jefferson, Lewis and St. Lawrence counties.



NYSERDA (New York State Energy Research and Development Authority)

17 Columbia Circle, Albany, NY 12203-6399

Tel: (518) 862-1090

Email: info@nyserda.ny.gov

nyserda.ny.gov

Offers the Agriculture Energy Audit Program to identify electric and natural gas energy efficiency measures for eligible farms and on-farm producers, and offers funding and technical assistance for installation of anaerobic digester gas-to-electricity systems of 50 kW or greater through its Anaerobic Digester Gas to Electricity Program.



REACHOUT of St. Lawrence County, Inc.

P.O. Box 5051, Potsdam, New York 13676-5051

Tel: (315) 265-2422

reachouthotline.org

Offers a free, confidential, non-judgmental crisis and information hotline, and answers after-hours calls for various human service agencies in St. Lawrence County. REACHOUT also operates a mobile crisis team with trained counselors to assist people who are at risk of harming themselves, and assists in referring individuals to receive follow up assistance.



St. Lawrence County Agricultural and Farmland Protection Board

Planning Office, Public Safety Complex, 49 1/2 Court Street, Canton NY 13617

Tel: (315) 379-2292

Email: planning@stlawco.org

farming.stlawco.org

Manages the County's Agricultural Districts program, which protects agricultural activities from nuisance lawsuits and unreasonable land use regulations. Also offers voluntary mediation services to resolve disputes regarding agricultural practices, and prepares the County's Agricultural Development Plan, which is used as a tool to help diversify and strengthen the County's agricultural industry.



St. Lawrence County Agricultural Atlas

Tel: (315) 379-2292

Email: planning@stlawco.org

new.dancgis.org/ima

Depicts property information including: parcel boundaries, aerial imagery, soil suitability, prime soils, freshwater wetlands, hydric soils, agricultural valuations, agricultural district boundaries, and whether the property is subject to zoning.



St. Lawrence County Board of REALTORS

210 Court Street, Ste 112, Watertown, NY 13601

Tel: (315) 379-1439

Email: levans@slcmls.com

slcmls.com

Hosts an online listing of properties available for sale throughout Jefferson, Lewis and St. Lawrence counties. Information includes active and pending listings, property address, aerial imagery, parcel size, listing price, and realtor contact information.



St. Lawrence County Chamber of Commerce

101 Main Street, 1st Floor, Canton, NY 13617

Tel: (315) 386-4000

Email: info@SLCchamber.org

VisitSTLC.com

Offers marketing, sales, training and business support as well as cooperative marketing opportunities and regional networking. Advocacy and events throughout the year provide opportunities for value-added producers. A small business loan program and cooperative tourism marketing funds are also available. Health insurance plans for businesses and individuals are provided by a Chamber agent.



St. Lawrence County Industrial Development Agency (IDA)

Ernest J. LaBaff Industrial Building - 19 Commerce Lane, Suite 1, Canton, NY 13617

Tel: (315) 379-9806 (TDD: 711)

slcida.com

Assists business in aligning and accessing the financing, technical and informational resources needed to start or expand business operations. The IDA works with local, regional, state and federal stakeholders to secure packages and business incentives on behalf of companies.



St. Lawrence County Maple Producers Association, Inc.

760 State Highway 68, Canton, NY 13617

Tel: (315) 386-2162

slcmaple.com

Works to improve woodlot management, processing methods, advertising and marketing of New York maple products.



St. Lawrence County Real Property Tax Office

County Courthouse, 48 Court Street, Canton, NY 13617

Tel: (315) 379-2272

stlawco.org/Departments/RealProperty

Agricultural operators can apply for an agricultural land exemption which reduces the real property tax as it relates to the type of soils on their land. Any assessed valuation in excess of its agricultural assessment is exempt from taxation. At least seven acres must be in production having an average annual gross sales value of \$10,000 or more for the past two years. An annual renewal is required to maintain this exemption. Also an Agricultural Building Exemption is available for newly constructed or reconstructed agricultural buildings are eligible for a 10 year tax exemption on the increase in assessed value that was added back due to construction. Buildings that process agricultural commodities and roadside stands do not qualify. Contact your local assessor to initiate the application process for both benefits.



Small Business Development Center (SBDC)

French Hall 201, SUNY Canton, Canton, NY 13617

Tel: (315) 386-7312

canton.edu/sbdc

Offers free direct counseling and a wide range of management and technical assistance services. Helps start-ups develop a business plan, assists existing businesses prepare to expand, or offers resources for industry-specific topics.



Soil and Water Conservation District

1942 Old DeKalb Road, Canton, NY 13617

Tel: (315) 386-3582

slcswcd.org

Represents the County in obtaining technical, financial, and education resources from federal, state, and other sources and coordinates them to meet local needs in natural resource conservation, management, and development.



US Department of Agriculture Farm Service Agency (FSA)

1942 Old Dekalb Road, Canton, NY 13617-3134

Tel: (315) 386-2401

fsa.usda.gov

Provides New York farmers with information needed to participate in federally-funded agricultural programs. FSA-administered programs aim to provide stability for agricultural producers to ensure a safe, abundant and affordable supply of food and fiber. A listing of all FSA programs and services is available at: www.fsa.usda.gov/programs-and-services

***Need to update information, or
know of a resource that should be listed here?***

Email your suggestions to: planning@stlawco.org

Last Revised: July 6, 2018; added National Grid's Residential Agricultural Discount Program, and Reachout of St. Lawrence County, Inc.